
Invesco appoints Head of UK Insurance distribution



London, 9 December 2024 – Invesco, one of the world's leading asset managers, today announces the appointment of **Joe Steidl as Head of UK Insurance Distribution**. Joe will be based in London, reporting to Sachin Bhatia.

As Head of UK Insurance Distribution, Joe will be part of the UK distribution management team responsible for developing the distribution strategy and sales plan across the UK insurance channel, leading the business development of UK insurance clients.

Joe has over 15 years' experience in business development roles covering UK and European institutional investors and consultants and joins from Research Affiliates (RAFI), a global quant investment firm where he worked for nine years, as Head of EMEA Institutional Sales and Strategic Partnerships. Prior to his, he worked at Investec in Johannesburg before heading to the UK to join MSCI Inc. in 2010, where he held a number of roles in investment and market risk as well as sales and business development.

Kate Dwyer, Head of UK Distribution at Invesco commented: *"Joe will work closely with the distribution teams as well Charles Moussier, Head of EMEA Insurance Client Solutions to strengthen our growing business within the UK Insurance sector. Invesco has a long history in partnerships and building effective solutions for insurance clients and Joe's experience and understanding the complexities these client face, will strengthen those partnerships and support this strategic priority within our business"*

In addition to this new appointment, Invesco also announces two further promotions. Sean Connery, Head of Ireland Institutional and Director UK Institutional, is being appointed as Head of Ireland Institutional and Director UK Insurance taking on additional responsibilities within the insurance distribution team working alongside Joe. Sachin Bhatia will expand his role to include the insurance team alongside his current responsibilities as Head of UK Institutional and EMEA Consultant Relations.

Kate Dwyer concludes: *"All of the distribution team across the UK will work collaboratively to deliver our capabilities and exceptional service to our clients".*

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About Invesco

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